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# RAISING THE GAME FOR EUROPEAN SMALL-AND-MEDIUM SIZED PROFESSIONAL SERVICE AND TECHNOLOGY PROVIDERS IN THE MALAYSIAN CONSTRUCTION INDUSTRY

## QUESTION & ANSWER WEBINAR Focus: Architectural Services

26<sup>th</sup> May 2015, Tuesday 5:00pm to 6.30pm (Malaysian time: GMT + 8h)

Project Partners



# Joining the transformation? Potential for EU professional service providers in the Malaysian construction industry

Malaysia as a gateway to ASEAN has been a hot spot for government funded large-scale infrastructure projects as well as private sector residential and commercial developments for many years. Despite the recent downtrend in oil prices, tight fiscal budget measures and the recent implementation of the Goods and Services Tax (GST), the construction industry is forecast to experience further strong growth. Supported by the ongoing Liberalization of the Engineering, Architectural and Quantity Surveying Services sectors, Foreign Services providers will soon be able to register foreign professional staff and legally own their local subsidiaries thereby profiting from the changing landscape. This webinar presents the current industry scenario, current regulatory environment and market opportunities as well as explores how EU SMEs can successfully enter the rapidly transforming Malaysian professional services market.

## **This webinar will give listeners:**

- An overview of the Malaysian construction industry and the changes currently underway
- An understanding of the Malaysian legal framework
- An understanding of the Liberalization of the Registration of Engineers and Architects Acts and the resulting potential opportunities for EU SMEs
- Examples of how European SMEs can find their niche in the Malaysian construction industry
- Updates on our Green Construction Symposium and B2B-Matching in September 2015
- The chance to question our panel of local experts and successful foreign professionals

## **Areas of interest:**

- Malaysian/ASEAN Construction Industry / Market Access / Liberalization of Engineering, Architectural and Quantity Surveying Services / Business-to-Business Matching and Symposium

## Q & A Webinar Program

26<sup>th</sup> May 2015, Tuesday 5:00pm to 6.30pm\*

### Speakers:

- Sr. Sariah Abd Karib, Senior General Manager, Corporate & Business, Construction Industry Development Board ([CIDB](#))
- A representative from a Malaysian regulatory body for Architects
- Bill Addington, UK Chartered Civil Engineer & Director British Malaysian Chamber of Commerce ([BMCC](#))
- A representative of an EU-based service provider already operating in Malaysia.

### Programme:

1. Welcoming Remarks and Introduction of Panelists
2. Overview of the Malaysian construction sector and its potential as a platform for operations within ASEAN and third countries
3. Building Smart Partnerships in the Malaysian Construction & Architectural Sectors
4. The benefit of a presence in Malaysia as a platform for regional operations
5. Presentation of the SEBSEAM-M Professional Service Sector supporting EU SMEs and their entry into the Malaysian market
6. Q & A session

## Q & A Webinar Program Registration Form

26<sup>th</sup> May 2015, Tuesday 5:00pm to 6.30pm\*

Name: \_\_\_\_\_ Designation: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Email: \_\_\_\_\_

If you intent to take part in the Webinar please return this form via email to [mann.ng@eumcci.com](mailto:mann.ng@eumcci.com) before **22 May 2015** for further details of how to participate.

[  ] I consent to the processing of my personal data and the transfer of my personal data outside Malaysia by EUMCCI in accordance with EUMCCI's Privacy Policy.

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